



The Code Meets the Rules

Violation or No Violation Article 16 Activity

Circle either V = violation or NV = no violation for each statement. Then write in the corresponding Standard of Practice.

			Which SOP?
1) Broker contacts the owner of a stale listing to see if they want to rent.	V	NV	_____
2) Broker contacts listed sellers who chose to list with another broker to ask why.	V	NV	_____
3) Broker contacts a potential seller who previously listed their home with another broker.	V	NV	_____
4) Broker sends postcards to a listed seller within their geographical farm.	V	NV	_____
5) Broker contacts the owner of a stale listing to see if they want to sell.	V	NV	_____
6) Broker contacts the owner of a rental property to see if they want to sell.	V	NV	_____
7) Buyer's broker calls the seller directly to present their buyer's offer.	V	NV	_____
8) Broker sends postcards to listings that are expiring in the next 30 days.	V	NV	_____
9) Seller calls a broker to list their home for sale, which is listed but has not sold.	V	NV	_____
10) Broker who is changing brokerages asks the sellers to terminate and relist.	V	NV	_____
11) Broker presents a CMA to a listed seller who asked them to.	V	NV	_____
12) Broker signs all all-inclusive "Buyer Brokerage Agreement" without asking If the buyer has already signed one.	V	NV	_____